



## Jack Limond Hospitality Entrepreneur

- Running a team, Training, Legal Responsibility, Marketing, Pricing and Accounting.
- There are always opportunities for young people in our main company.
- At present 80% of the team are under 25
- Skills needed Common sense and a smile.
- Find out more at [whi-clun.co.uk](http://whi-clun.co.uk)

School logo  
here



Subject links of task (e.g Maths)



### This is the problem

- *We have just changed supplier for eleven products. I need you to tell me the price I need to put on the till to sell these products with us gaining 60% profit from them.*

**Juckles of Worcester Ltd -**

Worsley Estates

Bank Lane

Abberley

Worcs

WR6 6BQ

Tel: +44 (0)1299 890113

VAT Reg No: 803113290

Invoice Page 1



The White Horse  
The Square  
Clun  
Shropshire  
SY7 8LA

44802

30/09/2019

VAT Reg No:

JSWH02

Quantity	Details	Unit Price	Net Amount	VAT Rate	VAT
3.00	Los Haroldos Chacabuco Viognier	7.49	22.47	20.00	4.49
2.00	Hen Pecked Picpoul de Pinet	6.25	12.50	20.00	2.50
6.00	Bushranger Shiraz	4.67	28.02	20.00	5.60
6.00	Riveria Merlot	4.87	29.22	20.00	5.84
6.00	Pinot Grigio San Antonio	4.67	28.02	20.00	5.60
6.00	San Perito Sauvignon Blanc	4.67	28.02	20.00	5.60
24.00	Prosecco Vispo Allegro Quarter Bottles	2.99	71.76	20.00	14.35

**Notes:**

All these bottles are to be sold singularly from the wine list.

We are looking for two prices.

**Net Price** which includes the profit.

**Sales Price** the amount the customer pays, which is NET price + VAT.



Molson Coors Brewing Company (UK) Limited

INVOICE TO:  
THE WHITE HORSE INN  
RAMPANT HORSE LIMITED  
THE WHITE HORSE INN, THE SQUARE  
CLUN  
CRAVEN ARMS SY7 8JA

Service.Choice.Trust.  
Telephone: 0345 6000888

DELIVERED TO:  
THE WHITE HORSE INN  
RAMPANT HORSE LIMITED  
THE WHITE HORSE INN, THE SQUARE  
CLUN  
CRAVEN ARMS SY7 8JA

# Sales Invoice

Molson Coors Brewing Co (UK) Ltd - ROP  
Selectapost 46  
Sheffield, S97 3FT

This is a V.A.T. Invoice and must be retained  
V.A.T. Reg : GB745774690

DOCUMENT No.	905696845
DOCUMENT DATE (Tax Point Date)	31-JAN-2020
DELIVERY DATE	30-JAN-2020
OUR ORDER/ DELIVERY No.	205846421 / 605783811

YOUR ORDER No.	N/A
YOUR ACCOUNT No.	3010055

Product Code	Description	Items in Case	Units/ Cases	Gallons/ Singles	Price Per Unit/Case (Inc Duty)	Net Value (Inc Duty)	Vat Rate %	VAT Value	Invoice Total
5003321	50 CARLING BLACK FRUIT CIDER KEG 4%		1		99.06	99.06	20.00	19.81	118.87
5000004	22 CARLING KEG (100)		2		206.57	413.14	20.00	82.63	495.77
2002267	200ML FVR TREE LGT TONIC NRBX24	24	3		13.25	39.75	20.00	7.95	47.70
2007019	70CL WHITLEY NEIL BLOOD ORANGE NRBX6	6		1	117.60	19.60	20.00	3.92	23.52
Total in Currency: GBP						571.55		114.31	685.86

PAYMENT DUE DATE : UP TO 14-FEB-2020 WITHOUT DEDUCTION

DATE OF ISSUE : 31-JAN-2020 4.54L = 1 GALLON

Molson Coors Brewing Company (UK) Limited registered in England Number 26010. Registered Office: 137 High Street, Burton-on-Trent, DE14 1JZ. All trading between the customer and the company shall be subject to the company's condition of contract (Sale or Supply) as existing or subsequently modified or amended. The customer shall be deemed to have received notice of these conditions copies of which are and shall be available at the Registered office of the company. AWRS number XJAW00000102268



## Notes:

### Beer and Cider

50 = 11 gallons

22(100) = 22 gallons

There are 8 pints in a gallon

### Soft Drinks

Fever Tree Tonic is sold as individual bottles this is a case of 24.

### Spirits

We sell 25ml units of Spirits. In this case Whitley Neil Blood Orange Gin 70cl = 700ml

VAT on Soft Drinks is 5%.  
VAT on Alcoholic Drinks is 20%.

## **Objects of the Job**

I want a spreadsheet that I can edit every time the prices go up.

The business needs to always earn 60% profit on every item. This is the normal mark-up in a pub.

I need to be able to change the VAT rate for each product as:

- the 5% VAT rate is only for a short time
- the VAT rate may change on other products over time

I want to know the price for every product on these invoices, including VAT. So I can put them on the till.

## **Further Problem**

Mrs L. and I are having a drink after work. I have a gin and tonic and she has a pint of Carling.

We pay full price.

Tell me how much money the pub has made on this one transaction ,  
forget staff costs and the price of the glasses, lemon and ice.